

KUNAL MITTAL

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EDUCATIONAL QUALIFICATIONS			
COURSE/EXAMINATION	INSTITUTION	YEAR OF PASSING	RESULT
B.Sc. (Hons.) Computer Science	Atma Ram Sanatan Dharma College, Delhi University	2026	6.84(CGPA)
AISSCE (Commerce)	Shri Rama Bharti Public School, Bahadurgarh	2023	86.4%
TECHNICAL SKILLS			
• Programming: Python — Basic • Database: SQL, MySQL • Data & Analytics: Power BI, Excel, Power Query, DAX, Tableau • Web Development: WordPress, Basic Web Development • Tools: MS Office, Canva			
PROJECTS			
PERSONAL PORTFOLIO WEBSITE Web Development, GitHub Pages		AUGUST 2026 - AUGUST 2026	
• Developed and deployed a personal portfolio website to showcase academic projects, skills and professional experience. • Used HTML-based web development to build and structure the website. • Hosted the website through GitHub Pages and configured a customised domain. • Worked on the website structure and content to create an online professional portfolio.			
AI LEAD AGENT Python, FastAPI, React, Gemini, Supabase, Gmail API		AUGUST 2026 - AUGUST 2026	
• Built an AI-powered lead qualification and outreach system with FastAPI and React. • Implemented Gemini-based lead analysis and scoring with Hot/Warm/Cold categorization. • Developed automated company research and personalized email generation. • Integrated Supabase for lead and workflow-state persistence. • Implemented human approval, retry handling and duplicate-send protection for email workflows.			
UBER SALES & OPERATIONS ANALYTICS Power BI, Power Query, DAX, Excel		AUGUST 2025 - AUGUST 2025	
• Analyzed 150K+ Uber ride records to identify revenue, booking, cancellation and demand patterns. • Cleaned and transformed raw data using Power Query and developed analytical measures using DAX. • Built interactive KPIs and dashboards to evaluate booking completion, cancellations, revenue and ride efficiency. • Identified driver cancellations and address errors as key contributors to booking failures.			
INTERNSHIP EXPERIENCE			
HR INTERN TOP TROVE FOUNDATION		APRIL 2024 - JULY 2024	
• Assisted in end-to-end recruitment by screening 50+ resumes and coordinating interviews across multiple departments. • Supported onboarding of 5+ new hires, including documentation, policy briefing, and HR system entry. • Coordinated with hiring managers to schedule interviews, ensuring a 30% improvement in interview turnaround time.			
LEADERSHIP & ORGANIZATIONAL EXPERIENCE			
TREASURER TECH-A-THON CS DEPARTMENT		AUGUST 2024 - AUGUST 2025	
• Secured ₹20,000+ in sponsorships through outreach, negotiations, and relationship management. • Played a key role in planning and executing large-scale events including Hackathons and Web Development competitions. • Successfully coordinated 50+ team members and volunteers during the annual technical fest Sanganak Vimarsh '25.			
CERTIFICATIONS/COURSES			
• Web Development With WordPress – Introduction to Build a free website with WordPress– Coursera - 2024 • Business Analysis – Business Analysis & Product Management – Coursera – 2024 • Microsoft Excel – Introduction to Microsoft Excel - Coursera - 2024 • Data Analytics - Data Analytics Job Simulation By Deloitte - Forage - 2025			